



Daljit S. Kochhar
Managing Director

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- ▶ 15+ years of combined management experience across India, USA and Europe.

- ▶ Founder of India based advisory and real estate businesses.

- ▶ Former Controller for a US\$ 2 billion logistics business, San Francisco.

- ▶ Former Consultant at PricewaterhouseCoopers, Financial Advisory Services.

- ▶ MBA (with honors), the University of Chicago, Booth School of Business

Daljit is an entrepreneur and a management professional with a total business experience of over 15 years spanning corporate finance, logistics and real estate. In 2011, Daljit founded KT Advisory – a New Delhi based Corporate Finance & Strategy firm that partners with its clients on fund raising, growth strategies and lead advisory services (M&A, JVs & strategic alliances). KTA also works with international businesses to implement their India market entry plans. Daljit has also founded a real estate business that has commissioned projects across India.

Prior to moving back to India, Daljit worked as the Controller (North America) for Panalpina Inc. – a large European logistics firm with revenues in excess of \$8 billion – based out of San Francisco. At Panalpina, he successfully managed and improved the North American business planning and finance operations having a revenue stream of approximately \$2 billion. Further, he led multiple cross functional turn around teams aimed at increasing sales, margins, productivity and implementing departmental reorganizations.

Daljit has also worked with the Financial Advisory Services team at PricewaterhouseCoopers. At PwC, Daljit advised clients on corporate valuations, mergers and acquisitions and joint ventures across a diverse set of industries, including privatization studies for the Government of India. He also worked with clients to formulate their entry strategy into India.

Daljit has an MBA (with honors) from the University of Chicago, Booth School of Business and an undergraduate degree in Economics from Shri Ram College of Commerce, University of Delhi.